



## **Request for Expression of Interest**

### **GCF Readiness and Preparatory Support Programme:**

#### **“Getting Grenada Private Sector Ready for Grenada’s Climate Finance (GPS-4-GCF)”**

#### **Implemented by: Grenada Development Bank**

### **CONSULTANCY SERVICES – CLIMATE FINANCE PUBLIC-PRIVATE PARTNERSHIP STRATEGIST**

#### **Background:**

Grenada’s economy depends on climate-sensitive sectors such as tourism, agriculture, and construction, which are highly exposed to extreme weather and sea-level rise. To transition to a low-carbon, climate-resilient economy as outlined in its Nationally Determined Contributions (NDC) and National Adaptation Plan (NAP), Grenada will need more than \$500 million in investment over the next decade. However, limited access to international climate finance and innovative financing options highlights the need for private sector engagement.

To address this, the Government of Grenada, through the Grenada Development Bank (GDB) with financing from the Green Climate Fund (GCF), is leading a readiness project to strengthen local capacity for climate finance. The initiative includes frameworks and training for private sector stakeholders on green finance management, climate risk screening, and investment planning. Through various targeted training and policy development, the project aims to foster an environment where the private sector can actively contribute to Grenada’s climate adaptation and mitigation efforts.

Targeted beneficiaries include:

- a) financial institutions – commercial banks, development banks, credit unions, regulatory bodies
- b) insurance companies and insurance service providers
- c) private sector businesses – hoteliers, micro, small, medium, and large commercial businesses
- d) commodity boards and state-owned enterprises
- e) private sector education and medical service providers, and training agencies
- f) construction service providers - builders, architects, engineers, etc



### **Consultancy Objectives:**

The Government of Grenada, through the Grenada Development Bank (GDB), is seeking to engage a Climate Finance Public-Private Partnership Strategist who will be responsible for designing and delivering results-based outputs, including the development of a PPP Strategy and Investment Framework, identification of bankable climate investments, and strengthening private sector readiness to access climate finance, aligned with the following Outputs:

- **Output 2.4.3:** Private Sector Stakeholders can identify barriers to investment in climate resilience and emissions reduction, recommend measures to address and remove them, and leverage available public finance
- **Output 2.4.6** Strategy and Investment Framework for Public-Private Partnerships (PPP) in climate change mitigation and adaptation infrastructure, including identification of priority climate-resilient PPP opportunities
- **Output 2.4.7:** Private sector actors sensitized about the opportunities that Public-Private Partnerships present

### **Timeline:**

The Climate Finance Public-Private Partnership Strategist will be engaged in a fixed-price consultancy, to be implemented over four months.

### **Key Qualifications and Experience:**

The Climate Finance Public-Private Partnership Strategist must possess the following key qualifications, skills, and demonstrated experience:

#### **Education:**

- Master's degree or equivalent in Finance, Climate Finance, Economics, Public Policy, Development Studies, or related fields of study
- Professional Certifications: Certified PPP Professional (CP3P) will be an asset

#### **Professional Experience:**

- A minimum of seven (7) years proven experience in Public-Private Partnership Investments/Strategies, preferably in the Caribbean, or other regions of a similar nature, as it relates to geographic, financial, and cultural factors
- At minimum five (5) years of experience with Green Climate Fund or multilateral development banks/funds, or private investors in structuring capital investment arrangements
- Experience in the development and implementation of climate adaptation and mitigation projects
- Experience in climate finance, with knowledge of financial capacity management, institutional capacity building, and climate risk management



- Experience working with Governments (Caribbean) and relevant regulatory entities to design PPP frameworks and policies
- Experience working with multilateral development banks and Green Climate Fund operations
- Demonstrated experience in structuring PPP transactions, blended finance deals, or investment-ready project pipelines

#### **Technical Expertise:**

- Experience in structuring sovereign and non-sovereign financing, blending commercial and concessional funds.
- Experience in identifying financial, operational, and political risks and designing mitigation strategies.
- Demonstrated ability in conducting qualitative research- data collection and evaluation of raw data, to develop feasible strategies
- Experience in partnership building, working with a wide range of stakeholders - private financiers and investors, government, MSMEs, etc.

#### **Regional Experience:**

Experience working in the Caribbean or similar regions, with insight into local financial and cultural contexts for climate finance, adaptation, and public-private investments

The GDB now invites individual consultants (“Consultants”) to indicate their interest in providing these services. Firms may propose qualified individual consultants for this assignment; one individual consultant per firm. Only the experience and qualifications of individuals will be considered in the selection process.

#### **Selection Process:**

The selection process will follow the procedures for Individual Consultant Selection as outlined in the Public Procurement Act 39 and Public Procurement Regulations SRO 32. Consultants will be evaluated based on the following criteria:

- Relevant qualifications - 35%
- Relevant experience - 65%

Only shortlisted consultants from the Expression of Interest process will be invited to submit full proposals (technical and financial)



### **Submission Guidelines:**

Expressions of Interest must be submitted with the headline **GCF Readiness and Preparatory Support Programme - Climate Finance Public-Private Partnership Strategist** on or before **3 pm EST, June 26<sup>th</sup>, 2026**, and include:

- 1) A Statement of Capability, with an indication of availability, and
- 2) A Curriculum Vitae with relevant accomplished works.

Expressions of Interest must be submitted via the following email: [info@gdbbank.com](mailto:info@gdbbank.com), copied to [cpu@gov.gd](mailto:cpu@gov.gd), and must be addressed to:

The General Manager  
Grenada Development Bank  
Melville Street  
St. George's  
Grenada

The detailed Terms of Reference (TOR) can be found at the following websites: [www.procurement.gd](http://www.procurement.gd), [www.grenadadevelopmentbank.com](http://www.grenadadevelopmentbank.com), or obtained by request by writing to [info@gdbbank.com](mailto:info@gdbbank.com).