

ORGANISATION OF EASTERN CARIBBEAN STATES

SUSTAINABLE ENERGY UNIT

EARLY MARKET ENGAGEMENT

**INVESTMENT GRADE AUDIT (IGA) AND DESIGN, SUPPLY AND INSTALLATION OF
ENERGY EFFICIENCY MEASURES (EEM) AND DISTRIBUTED PHOTOVOLTAIC (DPV)
SYSTEMS ON PUBLIC BUILDINGS**

CARIBBEAN EFFICIENT AND GREEN-ENERGY BUILDINGS PROJECT

1. Event Information

- **Date:** April 14, 2026
- **Time:** 9:00 am to 11:00am Atlantic Standard Time (AST)
- **Location:** Virtual via Zoom
- **Registration for the Event:** Registration is required by completing the form at the following link: [*CEGEB Early Market Engagement Registration Link*](#)

Please register in advance and provide preliminary feedback via the questionnaire. Deadline for registration is Friday April 10, 2026.

2. Description

- **Client:** Organisation of Eastern Caribbean States
- **Project Identification:** Caribbean Efficient and Green-Energy Buildings Project (P179519)
- **Participating Countries:** Grenada, Saint Lucia and Guyana

The Organisation of Eastern Caribbean Commission invites qualified firms operating in areas of distributed photovoltaic (DPV) and Energy Efficiency (EE) to participate in an early market engagement for Investment Grade Audits (IGAs) and Design, Supply and Install (DSI) activities under the Caribbean Efficient and Green- Energy in Buildings (CEGEB) Project. This World Bank-funded project supporting Grenada, Guyana, and Saint Lucia has the objectives of saving energy, increasing the use of renewable energy (RE) in public buildings and facilities, and enhancing the regulatory framework for investments in energy efficiency and renewable energy in participating Caribbean countries. The project will support

investment and technical assistance for Energy Efficiency (EE) retrofitting and the installation of Distributed Renewable Energy (DRE) systems in approximately 500 public buildings and other facilities in the three participating countries. Public buildings and other facilities eligible for investment under the Project may include central and regional administrative buildings, universities and schools, hospitals and clinics, stadiums, airports, water supply and sewage utilities.

The purpose of the early market engagement is to:

- i. Assess interest and capacity of active bidders in the market, including appropriate project sizing and their ability to deliver turnkey Energy Efficiency Measures (EEM) and Distributed Photovoltaic (DPV) Systems;
- ii. Understand market perception for deploying Distributed Photovoltaic (DPV) Systems and implementing Energy Efficiency Measures in Grenada, Saint Lucia and Guyana, tropical, hurricane-prone countries;
- iii. Gather bidders' perspectives on procurement strategies and feedback on realistic implementation timelines;
- iv. Identify perceived barriers to project implementation and explore proposed solutions;
- v. Gauge bidders' technical and financial capabilities, including experience with conducting Investment Grade Audits and Design, Supply and Installation of Energy Efficiency Measures (EEM) and Distributed Photovoltaic (DPV) Systems in the Caribbean, Central America, or SIDS and readiness of regional supply chains; and
- vi. Incorporate feedback from participants to refine the final procurement approach and promote innovative, resilient solutions.

Taking part in the early market engagement is not required for future tenders and **does not** count as prequalification. It also **does not** give any firm special advantage. The Employer is **not** obliged by anything discussed during the early market engagement. Feedback from the early market engagement will inform the procurement strategy but it is non-binding.

3. **Registration Details**

Interested parties are invited to register using this link: [**CEGEB Early Market Engagement Registration Link**](#)

The event is open to private companies, developers, technology providers, suppliers, contractors, and other stakeholders with relevant experience or interest in conducting Investment Grade audits and Design,

Supply and Installation of Energy Efficiency Measures (EEM) and Distributed Photovoltaic (DPV) Systems.

4. Contact Details

For more information, please contact Ms. Tehillah Bannis, Procurement Officer, OECS Commission at: tehillah.bannis@oecs.int or, Mrs. Judith Ephraim-Schmidt, Programme Director, Sustainable Energy Unit, OECS Commission at: judith.ephraim@oecs.int

5. Proposed Draft Agenda

1) Welcome and Introduction

Introduction of presenters and an overview of the session format.

2) Objectives of the Early Market Engagement Forum

To proactively engage the market to assess supplier interest and capacity, obtain informed feedback on the proposed procurement approach and timeline, identify potential risks, constraints, and mitigation strategies, evaluate bidder capabilities, and explore innovative solutions that could enhance project delivery and value for money.

3) Overview of the CEGEB Project

A presentation to outline the project's objectives, expected outcomes and the use of a framework agreement approach for IGA and DSI contracts.

4) Country Presentations – Grenada, Saint Lucia, Guyana

Presentations on the current project status and the public buildings and other facilities eligible for investment under the Project to include central and regional administrative buildings, universities and schools, hospitals and clinics, stadiums, airports, water supply and sewage utilities, etc.

5) Regional Policy and Regulatory Development

Presentation on the Regional Regulatory Framework Development, to include the status of existing CARICOM Regional Energy Efficiency Building Code and any associated updates and regional waste management strategy and regulation for waste streams from EE and RE investments.

6) Expected Implementation Timeline

Presentation of the anticipated timeline for the procurement of the IGA and DSI Contracts and installation of the Energy Efficiency Measures (EEM) and Distributed Photovoltaic (DPV) Systems, followed by initial feedback from market participants.

7) Guiding Questions for Market Engagement

Interactive discussion covering technical considerations, commercial aspects, supply chain challenges, barriers and potential solutions, procurement approach, bidder capabilities, and operations & maintenance considerations.

8) Meeting Recap and Closure